



NAGEL STRATEGIES

Maximizing third-party services partnerships in MedTech and Biotech



www.nagelstrategies.com

About Teri Nagel, MBA

Teri is a consultant and facilitator combining communications, procurement, and government affairs expertise to help MedTech and Biotech companies make the most of their internal resources and third-party partnerships. She has advised a broad range of functional leaders to improve productivity, reduce regulatory and supply risk, and boost profits through targeted process improvements and robust program management. Teri draws from two decades of agency- and client-side experience in life sciences and research industries to bring clarity and lasting results to client engagements.

Profit and Productivity Enhancement

- ✓ Vendor strategy development
- ✓ Business processes improvement
- ✓ Targeted cost reductions

Program Development and Management

- ✓ Strategy execution support
- ✓ Cross-functional project management

Right-Sized Engagements, Impactful Results

- ✓ Niche expert in supplier relationship management
- ✓ White glove service with flexible scope options
- ✓ Transparent pricing, no senior partners

Work samples at nagelstrategies.com/casestudies

Company Profile

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California LLC Founded 2019 | 100% Virtual
Serving Growth-Stage to Mature Clients
National & International Projects
EIN: 87-2319702
DUNS: 037905131

NAICS Codes 541690 | Other Scientific & Technical Consulting
541611 | General Management Consulting
541618 | Other Management Consulting

SIC Codes 8742 | Management Consulting
8748 | Business Consulting

Insurance General Liability | \$2 million
Professional Liability | \$1 million